



# Q1: What is your Customary and Reasonable fee for a 1004 (Single-family detached) appraisal for Fannie Mae and Freddie Mac?

Answered: 74 Skipped: 3,354

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|--|-------------|-------------|-------------|--------------------------|-------------|--------------------------|--------------------------|-------------|-------------|------------|-------|
|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400              | \$401-\$450 | \$451-\$500              | \$501-\$550              | \$551-\$650 | \$651-\$750 | \$751+     | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 0.00%       | 16.67%<br>1 | 33.33%<br>2              | 16.67%<br>1 | 0.00%                    | 33.33%<br>2              | 0.00%       | 0.00%       | 0.00%      | 6     |
| Altoona, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%      | 0     |
| Erie, PA MSA   | 0.00%       | 0.00%       | 0.00%       | 33.33%<br>1              | 66.67%<br>2 | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%      | 3     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 0.00%       | 9.09%<br>1  | 0.00%                    | 9.09%       | 9.09%                    | <mark>45.45%</mark><br>5 | 27.27%<br>3 | 0.00%       | 0.00%      | 11    |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%                    | 100.00%<br>1             | 0.00%       | 0.00%       | 0.00%      | 1     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 16.67%<br>2 | 25.00%<br>3              | 33.33%<br>4              | 16.67%<br>2 | 0.00%       | 8.33%<br>1 | 12    |
| Lebanon, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 33.33%<br>2 | 16.67%<br>1              | 33.33%<br>2              | 16.67%<br>1 | 0.00%       | 0.00%      | 6     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 0.00%       | 18.18%<br>4 | 13.64%<br>3              | 13.64%      | <mark>22.73%</mark><br>5 | 9.09%                    | 13.64%<br>3 | 4.55%<br>1  | 4.55%<br>1 | 22    |
| Pittsburgh, PA MSA                                     | 0.00%       | 0.00%       | 0.00%       | 20.00%<br>1              | 20.00%<br>1 | 0.00%                    | 40.00%<br>2              | 20.00%<br>1 | 0.00%       | 0.00%      | 5     |
| Reading, PA MSA  | 0.00%       | 0.00%       | 0.00%       | <mark>22.22%</mark><br>2 | 44.44%<br>4 | 11.11%<br>1              | 11.11%<br>1              | 11.11%<br>1 | 0.00%       | 0.00%      | 9     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%       | 0.00%       | 11.11%<br>1              | 55.56%<br>5 | 11.11%<br>1              | 11.11%<br>1              | 11.11%<br>1 | 0.00%       | 0.00%      | 9     |
| State College, PA MSA                                  | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%      | 0     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 100.00%     | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%      | 1     |
|  |             |             |             |                          |             |                          |                          |             |             |            |       |



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### Q1: What is your Customary and Reasonable fee for a 1004 (Single-family detached) appraisal for Fannie Mae and Freddie Mac?

Answered: 74 Skipped: 3,354

|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450  | \$451-\$500              | \$501-\$550 | \$551-\$650  | \$651-\$750 | \$751+ | TOTAL |
|--|-------------|-------------|-------------|-------------|--------------|--------------------------|-------------|--------------|-------------|--------|-------|
| York-Hanover, PA MSA                                       | 0.00%       | 0.00%       | 14.29%<br>1 | 0.00%       | 0.00%        | 14.29%<br>1              | 42.86%<br>3 | 28.57%<br>2  | 0.00%       | 0.00%  | -     |
| New York-Northern New Jersey-<br>Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 100.00%<br>1 | 0.00%       | 0.00%  | 1     |
| Youngstown-Warren-Boardman,<br>OH-PA MSA                   | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%<br>1 | 0.00%                    | 0.00%       | 0.00%        | 0.00%       | 0.00%  |       |
| Rural Pennsylvania   | 0.00%       | 0.00%       | 0.00%       | 20.00%<br>4 | 30.00%<br>6  | <mark>35.00%</mark><br>7 | 5.00%       | 10.00%       | 0.00%       | 0.00%  | 20    |
|  |             |             |             |             |              |                          |             |              |             |        |       |









# Q2. What is a reasonable turnaround time for a 1004 (Single-family detached) appraisal for Fannie Mae and Freddie Mac?

Answered: 74 Skipped: 3,354

|  |             | 7 (1101101101111         | onippodi ojoo i          |                          |             |              |                    |       |
|--|-------------|--------------------------|--------------------------|--------------------------|-------------|--------------|--------------------|-------|
|  | 24<br>HOURS | 2 BUSINESS<br>DAYS       | 3-4 BUSINESS<br>DAYS     | 1 WEEK                   | 2<br>WEEKS  | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
| Allentown-Bethlehem-Easton, PA-NJ MSA              | 0.00%       | 16.67%<br>1              | 66.67%<br>4              | 16.67%<br>1              | 0.00%       | 0.00%        | 0.00%<br>0         | 6     |
| Altoona, PA MSA                                    | 0.00%       | 0.00%                    | 0.00%                    | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 0     |
| Erie, PA MSA                                       | 0.00%       | 0.00%                    | <mark>50.00%</mark><br>2 | 25.00%<br>1              | 25.00%<br>1 | 0.00%        | 0.00%              | 4     |
| Harrisburg-Carlisle, PA MSA                        | 0.00%       | 0.00%                    | 33.33%<br>4              | <mark>58.33%</mark><br>7 | 8.33%<br>1  | 0.00%        | 0.00%              | 12    |
| Johnstown, PA MSA                                  | 0.00%       | 0.00%                    | 100.00%<br>1             | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 1     |
| Lancaster, PA MSA                                  | 0.00%       | 0.00%                    | <mark>33.33%</mark><br>4 | 33.33%<br>4              | 33.33%<br>4 | 0.00%        | 0.00%              | 12    |
| Lebanon, PA MSA                                    | 0.00%       | 0.00%                    | <mark>33.33%</mark><br>2 | 50.00%<br>3              | 16.67%<br>1 | 0.00%        | 0.00%              | 6     |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 4.55%<br>1               | <b>31.82%</b><br>7       | 59.09%<br>13             | 4.55%<br>1  | 0.00%        | 0.00%              | 22    |
| Pittsburgh, PA MSA                                 | 0.00%       | 0.00%                    | <mark>60.00%</mark><br>3 | 40.00%<br>2              | 0.00%       | 0.00%        | 0.00%              | 5     |
| Reading, PA MSA                                    | 0.00%       | <mark>22.22%</mark><br>2 | <mark>44.44%</mark><br>4 | 11.11%<br>1              | 22.22%<br>2 | 0.00%        | 0.00%              | 9     |
| Scranton-Wilkes-Barre, PA MSA                      | 0.00%       | 11.11%                   | <mark>22.22%</mark><br>2 | 66.67%<br>6              | 0.00%       | 0.00%        | 0.00%              | 9     |
| State College, PA MSA                              | 0.00%       | 0.00%                    | 0.00%                    | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 0     |
| Williamsport, PA MSA                               | 0.00%       | 0.00%                    | 0.00%                    | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 0     |
|  |             |                          |                          |                          |             |              |                    |       |











# Q2. What is a reasonable turnaround time for a 1004 (Single-family detached) appraisal for Fannie Mae and Freddie Mac?

Answered: 74 Skipped: 3,354

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS | 1 WEEK       | 2<br>WEEKS   | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------|----------------------|--------------|--------------|--------------|--------------------|-------|
| York-Hanover, PA MSA                                   | 0.00%       | 0.00%              | 14.29%<br>1          | 71.43%<br>5  | 14.29%<br>1  | 0.00%        | 0.00%              | 7     |
| New York-Northern New Jersey-Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%              | 0.00%                | 100.00%<br>1 | 0.00%        | 0.00%        | 0.00%              | 1     |
| Youngstown-Warren-Boardman, OH-PA MSA                  | 0.00%       | 0.00%              | 0.00%                | 0.00%        | 100.00%<br>1 | 0.00%        | 0.00%              | 1     |
| Rural Pennsylvania                                     | 0.00%       | 5.26%              | 26.32%               | 42.11%       | 26.32%       | 0.00%        | 0.00%              |       |
|  | 0           | 1                  | 5                    | 8            | 5            | 0            | 0                  | 19    |









# Q3. What is your Customary and Reasonable fee for a 1004 (Single-family detached) appraisal for FHA?

Answered: 67 Skipped: 3,361

|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450  | \$451-\$500              | \$501-\$550 | \$551-\$650              | \$651-\$750 | \$751+     | TOTAL |
|--|-------------|-------------|-------------|-------------|--------------|--------------------------|-------------|--------------------------|-------------|------------|-------|
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 0.00%       | 25.00%<br>1 | 25.00%<br>1 | 0.00%        | 50.00%<br>2              | 0.00%       | 0.00%                    | 0.00%       | 0.00%      | 4     |
| Altoona, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 0.00%       | 0.00%      | 0     |
| Erie, PA MSA   | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%<br>3 | 0.00%                    | 0.00%       | 0.00%                    | 0.00%       | 0.00%      | 3     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 0.00%       | 0.00%       | 10.00%      | 0.00%        | <mark>20.00%</mark><br>2 | 0.00%       | 50.00%<br>5              | 20.00%<br>2 | 0.00%      | 10    |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 100.00%     | 0.00%                    | 0.00%       | 0.00%      | 1     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 9.09%        | 9.09%                    | 27.27%<br>3 | 45.45%<br>5              | 0.00%       | 9.09%      | 11    |
| Lebanon, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 16.67%<br>1  | 16.67%<br>1              | 16.67%<br>1 | 50.00%<br>3              | 0.00%       | 0.00%      | 6     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 0.00%       | 4.76%<br>1  | 0.00%       | 33.33%<br>7  | 9.52%<br>2               | 19.05%<br>4 | 19.05%<br>4              | 9.52%<br>2  | 4.76%<br>1 | 21    |
| Pittsburgh, PA MSA                                     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 40.00%<br>2  | 0.00%                    | 40.00%<br>2 | 20.00%<br>1              | 0.00%       | 0.00%      | 5     |
| Reading, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 10.00%<br>1 | 10.00%       | 40.00%<br>4              | 20.00%<br>2 | 20.00%<br>2              | 0.00%       | 0.00%      | 10    |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%       | 0.00%       | 12.50%<br>1 | 12.50%       | <mark>25.00%</mark><br>2 | 12.50%<br>1 | <mark>25.00%</mark><br>2 | 12.50%<br>1 | 0.00%      | 8     |
| State College, PA MSA                                  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 0.00%       | 0.00%      | 0     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 0.00%       | 0.00%      | 0     |



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# Q3. What is your Customary and Reasonable fee for a 1004 (Single-family detached) appraisal for FHA?

Answered: 67 Skipped: 3,361

|                               | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA          | 0.00%       | 0.00%       | 0.00%       | 14.29%      | 0.00%       | 14.29%      | 0.00%       | 57.14%      | 14.29%      | 0.00%  |       |
|                               | 0           | 0           | 0           | 1           | 0           | 1           | 0           | 4           | 1           | 0      | 7     |
| New York-Northern New Jersey- | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%  |       |
| Long Island, NY-NJ-PA MSA     | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 1           | 0           | 0      | 1     |
| Youngstown-Warren-Boardman,   | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| OH-PA MSA                     | 0           | 0           | 0           | 0           | 0           | 1           | 0           | 0           | 0           | 0      | 1     |
| Rural Pennsylvania            | 0.00%       | 0.00%       | 0.00%       | 11.11%      | 22.22%      | 33.33%      | 16.67%      | 16.67%      | 0.00%       | 0.00%  |       |
| -                             | 0           | 0           | 0           | 2           | 4           | 6           | 3           | 3           | 0           | 0      | 18    |









# Q4. What is a reasonable turnaround time for a 1004 (Single-family detached) appraisal for FHA?

Answered: 67 Skipped: 3,361

| 24         | 2 BUSINESS  | 0.4 DUIGINIEGO   |   |  |  |  |   |
|------------|---|--|---|--|--|--|---|
| HOURS      | DAYS  | 3-4 BUSINESS<br>DAYS   | 1 WEEK  | 2<br>WEEKS   | 3-4<br>WEEKS   | 5 WEEKS OR<br>MORE   | TOTAL   |
| 0.00%      | 20.00%<br>1   | 80.00%<br>4  | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 5   |
| 0.00%<br>0 | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0   |
| 0.00%<br>0 | 0.00%   | <mark>66.67%</mark><br>2   | 33.33%<br>1   | 0.00%  | 0.00%  | 0.00%  | 3   |
| 0.00%      | 0.00%   | 30.00%<br>3  | 60.00%<br>6   | 10.00%   | 0.00%  | 0.00%  | 10  |
| 0.00%      | 0.00%   | 100.00%  | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 1   |
| 0.00%      | 0.00%   | <mark>36.36%</mark><br>4   | 36.36%<br>4   | 27.27%<br>3  | 0.00%  | 0.00%  | 11  |
| 0.00%      | 0.00%   | <mark>33.33%</mark><br>2   | 50.00%<br>3   | 16.67%<br>1  | 0.00%  | 0.00%  | 6   |
| 0.00%      | 4.76%<br>1  | <mark>28.57%</mark><br>6   | 61.90%<br>13  | 4.76%<br>1   | 0.00%  | 0.00%  | 21  |
| 0.00%      | 0.00%   | <mark>40.00%</mark><br>2   | 60.00%<br>3   | 0.00%  | 0.00%  | 0.00%  | 5   |
| 0.00%      | 11.11%  | <mark>44.44%</mark><br>4   | <mark>22.22%</mark><br>2  | <mark>22.22%</mark><br>2   | 0.00%  | 0.00%  | 9   |
| 0.00%      | 14.29%<br>1   | 14.29%<br>1  | 57.14%<br>4   | 14.29%<br>1  | 0.00%  | 0.00%  | 7   |
| 0.00%      | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0   |
| 0.00%      | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0   |
|            | 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% 0 0.00% | 0.00%         20.00%           0         1           0.00%         0.00%           0         0           0.00%         0.00%           0         0           0.00%         0.00%           0         0           0.00%         0.00%           0         0           0.00%         0.00%           0         0           0.00%         0.00%           0         0           0.00%         0.00%           0         0           0.00%         11.11%           0         1           0.00%         14.29%           0         1           0.00%         0.00%           0         0.00% | 0.00%         20.00%         80.00%           0         1         4           0.00%         0.00%         0.00%           0         0         0           0         0.00%         66.67%           0         0         2           0.00%         0.00%         30.00%           0         0         3           0.00%         0.00%         100.00%           0         0         1           0.00%         0.00%         36.36%           0         0         4           0.00%         0.00%         33.33%           0         0         2           0.00%         4.76%         28.57%           0         1         6           0.00%         0.00%         40.00%           0         0         2           0.00%         11.11%         44.44%           0         1         4           0.00%         14.29%         14.29%           0         1         1           0.00%         0.00%         0.00%           0         0         0           0         0         0 | 0.00%         20.00%         80.00%         0.00%           0         1         4         0           0.00%         0.00%         0.00%         0.00%           0         0         0         0         0           0         0         0         0         0           0         0         0         2         1           0.00%         0.00%         30.00%         60.00%         60.00%           0         0         3         6         6           0.00%         0.00%         100.00%         0.00%         0.00%           0         0         1         0         0           0.00%         0.00%         36.36%         36.36%         36.36%           0         0         4         4         4           0.00%         0.00%         33.33%         50.00%         50.00%           0         0         2         3         3           0.00%         4.76%         28.57%         61.90%         61.90%           0         0         2         3         3           0.00%         0.00%         40.00%         60.00%         60.00% | 0.00%         20.00%         80.00%         0.00%         0.00%           0         1         4         0         0           0.00%         0.00%         0.00%         0.00%         0.00%           0         0         0         0         0         0           0         0         0         0         0         0         0           0         0         0         2         1         0 <td>0.00%         20.00%         80.00%         0.00%         0.00%         0.00%           0         1         4         0         0         0           0         0         0         0         0         0         0           0         0         0         0         0         0         0         0           0&lt;</td> <td>0.00%         20.00%         80.00%         &lt;</td> | 0.00%         20.00%         80.00%         0.00%         0.00%         0.00%           0         1         4         0         0         0           0         0         0         0         0         0         0           0         0         0         0         0         0         0         0           0< | 0.00%         20.00%         80.00%         < |











## Q4. What is a reasonable turnaround time for a 1004 (Single-family detached) appraisal for FHA?

Answered: 67 Skipped: 3,361

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1 WEEK          | 2<br>WEEKS   | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------|--------------------------|-----------------|--------------|--------------|--------------------|-------|
| York-Hanover, PA MSA                                   | 0.00%       | 0.00%              | 14.29%<br>1              | 71.43%<br>5     | 14.29%<br>1  | 0.00%        | 0.00%              | 7     |
| New York-Northern New Jersey-Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%              | 0.00%                    | 100.00%<br>1    | 0.00%        | 0.00%        | 0.00%              | 1     |
| Youngstown-Warren-Boardman, OH-PA MSA                  | 0.00%       | 0.00%              | 0.00%                    | 0.00%           | 100.00%<br>1 | 0.00%        | 0.00%              | 1     |
| Rural Pennsylvania                                     | 0.00%       | 5.26%<br>1         | <mark>26.32%</mark><br>5 | <b>47.37%</b> 9 | 21.05%<br>4  | 0.00%        | 0.00%              | 19    |









# Q5. What is your Customary and Reasonable fee for a 2055 (Exterior or "drive-by") appraisal?

| Answered: 65 | Skipped: 3,363 |
|--------------|----------------|
|--------------|----------------|

|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| Allantaria Dathlaham Fastar              |             |             |             |             |             |             |             |             |             |        | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA | 0.00%       | 20.00%<br>1 | 40.00%<br>2 | 0.00%       | 40.00%<br>2 | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 5     |
| Altoona, PA MSA                          | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 0     |
| Erie, PA MSA                             | 0.00%       | 33.33%      | 66.67%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 1           | 2           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 3     |
| Harrisburg-Carlisle, PA MSA              | 0.00%       | 10.00%      | 0.00%       | 40.00%      | 40.00%      | 0.00%       | 0.00%       | 0.00%       | 10.00%      | 0.00%  |       |
|  | 0           | 1           | 0           | 4           | 4           | 0           | 0           | 0           | 1           | 0      | 10    |
| Johnstown, PA MSA                        | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 0           | 1           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 1     |
| Lancaster, PA MSA                        | 0.00%       | 20.00%      | 20.00%      | 20.00%      | 30.00%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 10.00% |       |
|  | 0           | 2           | 2           | 2           | 3           | 0           | 0           | 0           | 0           | 1      | 10    |
| Lebanon, PA MSA                          | 0.00%       | 50.00%      | 0.00%       | 33.33%      | 16.67%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 3           | 0           | 2           | 1           | 0           | 0           | 0           | 0           | 0      | 6     |
| Philadelphia-Camden-                     | 5.00%       | 25.00%      | 35.00%      | 15.00%      | 10.00%      | 0.00%       | 0.00%       | 5.00%       | 5.00%       | 0.00%  |       |
| Wilmington, PA-NJ-DE-MD<br>MSA           | 1           | 5           | 7           | 3           | 2           | 0           | 0           | 1           | 1           | 0      | 20    |
| Pittsburgh, PA MSA                       | 0.00%       | 33.33%      | 33.33%      | 0.00%       | 0.00%       | 33.33%      | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 1           | 1           | 0           | 0           | 1           | 0           | 0           | 0           | 0      | 3     |
| Reading, PA MSA                          | 0.00%       | 40.00%      | 30.00%      | 20.00%      | 10.00%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 4           | 3           | 2           | 1           | 0           | 0           | 0           | 0           | 0      | 10    |
| Scranton-Wilkes-Barre, PA                | 0.00%       | 62.50%      | 12.50%      | 12.50%      | 12.50%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| MSA                                      | 0           | 5           | 1           | 1           | 1           | 0           | 0           | 0           | 0           | 0      | 8     |
| State College, PA MSA                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 0     |
| Williamsport, PA MSA                     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|  | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 0     |











# Q5. What is your Customary and Reasonable fee for a 2055 (Exterior or "drive-by") appraisal?

| Answered | l: 65 | Skipped: | 3,363 |  |
|----------|-------|----------|-------|--|
|----------|-------|----------|-------|--|

|                                     | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA                | 0.00%       | 14.29%      | 0.00%       | 42.86%      | 28.57%      | 0.00%       | 0.00%       | 0.00%       | 14.29%      | 0.00%  |       |
|                                     | 0           | 1           | 0           | 3           | 2           | 0           | 0           | 0           | 1           | 0      | 7     |
| New York-Northern New               | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Jersey-Long Island, NY-NJ-PA<br>MSA | 0           | 0           | 0           | 1           | 0           | 0           | 0           | 0           | 0           | 0      | 1     |
| Youngstown-Warren-                  | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Boardman, OH-PA MSA                 | 0           | 0           | 0           | 1           | 0           | 0           | 0           | 0           | 0           | 0      | 1     |
| Rural Pennsylvania                  | 0.00%       | 25.00%      | 18.75%      | 25.00%      | 25.00%      | 0.00%       | 6.25%       | 0.00%       | 0.00%       | 0.00%  |       |
| •                                   | 0           | 4           | 3           | 4           | 4           | 0           | 1           | 0           | 0           | 0      | 16    |









# Q6. What is a reasonable turnaround time for a 2055 (Exterior or "drive-by") appraisal?

Answered: 67 Skipped: 3,361

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS       | 3-4 BUSINESS<br>DAYS      | 1 WEEK      | 2<br>WEEKS | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------------|---------------------------|-------------|------------|--------------|--------------------|-------|
| Allentown-Bethlehem-Easton, PA-NJ MSA              | 0.00%       | 14.29%<br>1              | 71.43%<br>5               | 14.29%<br>1 | 0.00%      | 0.00%        | 0.00%              | 7     |
| Altoona, PA MSA                                    | 0.00%       | 0.00%                    | 0.00%                     | 0.00%       | 0.00%      | 0.00%        | 0.00%              | 0     |
| Erie, PA MSA                                       | 0.00%       | 33.33%<br>1              | 33.33%<br>1               | 33.33%<br>1 | 0.00%      | 0.00%        | 0.00%              | 3     |
| Harrisburg-Carlisle, PA MSA                        | 0.00%       | <mark>20.00%</mark><br>2 | 40.00%<br>4               | 40.00%<br>4 | 0.00%      | 0.00%        | 0.00%              | 10    |
| Johnstown, PA MSA                                  | 0.00%       | 0.00%                    | 100.00%                   | 0.00%       | 0.00%      | 0.00%        | 0.00%              | 1     |
| Lancaster, PA MSA                                  | 0.00%       | 30.00%<br>3              | 30.00%<br>3               | 30.00%<br>3 | 10.00%     | 0.00%        | 0.00%              | 10    |
| Lebanon, PA MSA                                    | 0.00%       | <mark>33.33%</mark><br>2 | <mark>33.33%</mark><br>2  | 33.33%<br>2 | 0.00%      | 0.00%        | 0.00%              | 6     |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 15.79%<br>3              | <mark>52.63%</mark><br>10 | 26.32%<br>5 | 5.26%<br>1 | 0.00%        | 0.00%              | 19    |
| Pittsburgh, PA MSA                                 | 0.00%       | 33.33%<br>1              | 33.33%<br>1               | 33.33%<br>1 | 0.00%      | 0.00%        | 0.00%              | 3     |
| Reading, PA MSA                                    | 0.00%       | 30.00%<br>3              | 30.00%<br>3               | 40.00%<br>4 | 0.00%      | 0.00%        | 0.00%              | 10    |
| Scranton-Wilkes-Barre, PA MSA                      | 0.00%       | 0.00%                    | 71.43%<br>5               | 28.57%<br>2 | 0.00%      | 0.00%        | 0.00%              | 7     |
| State College, PA MSA                              | 0.00%       | 0.00%                    | 0.00%                     | 0.00%       | 0.00%      | 0.00%        | 0.00%              | 0     |
| Williamsport, PA MSA                               | 0.00%       | 0.00%                    | 0.00%                     | 0.00%       | 0.00%      | 0.00%        | 0.00%              | 0     |
|  |             |                          |                           |             |            |              |                    |       |











# Q6. What is a reasonable turnaround time for a 2055 (Exterior or "drive-by") appraisal?

Answered: 67 Skipped: 3,361

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS | 1 WEEK             | 2<br>WEEKS | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------|----------------------|--------------------|------------|--------------|--------------------|-------|
| York-Hanover, PA MSA                                   | 0.00%       | 14.29%<br>1        | 28.57%<br>2          | <b>57.14%</b><br>4 | 0.00%      | 0.00%        | 0.00%              | 7     |
| New York-Northern New Jersey-Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%              | 50.00%<br>1          | 50.00%<br>1        | 0.00%      | 0.00%        | 0.00%              | 2     |
| Youngstown-Warren-Boardman, OH-PA MSA                  | 0.00%       | 0.00%              | 0.00%                | 100.00%<br>1       | 0.00%      | 0.00%        | 0.00%              | 1     |
| Rural Pennsylvania                                     | 0.00%       | 18.75%             | 37.50%               | 25.00%             | 18.75%     | 0.00%        | 0.00%              |       |
|  | 0           | 3                  | 6                    | 4                  | 3          | 0            | 0                  | 16    |









# Q7. What is your Customary and Reasonable fee for a 1004C (Single Family Manufactured Housing) appraisal?

Answered: 50 Skipped: 3,378

|  |             |             |             |                          |             | -,          |              |                          |             |                          |       |
|--|-------------|-------------|-------------|--------------------------|-------------|-------------|--------------|--------------------------|-------------|--------------------------|-------|
|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400              | \$401-\$450 | \$451-\$500 | \$501-\$550  | \$551-\$650              | \$651-\$750 | \$751+                   | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 0.00%       | 25.00%<br>1 | 25.00%<br>1              | 0.00%       | 25.00%<br>1 | 25.00%<br>1  | 0.00%                    | 0.00%       | 0.00%                    | 4     |
| Altoona, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 100.00%     | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 1     |
| Erie, PA MSA   | 0.00%       | 0.00%       | 0.00%       | 33.33%<br>1              | 33.33%<br>1 | 33.33%<br>1 | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 3     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 0.00%       | 0.00%       | 16.67%<br>1              | 0.00%       | 0.00%       | 50.00%<br>3  | 16.67%<br>1              | 16.67%<br>1 | 0.00%                    | 6     |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 100.00%<br>1 | 0.00%                    | 0.00%       | 0.00%                    | 1     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 30.00%      | 20.00%<br>2  | 40.00%<br>4              | 0.00%       | 10.00%                   | 10    |
| Lebanon, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 33.33%<br>1  | <mark>66.67%</mark><br>2 | 0.00%       | 0.00%                    | 3     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 0.00%       | 11.11%<br>1 | <mark>22.22%</mark><br>2 | 0.00%       | 11.11%      | 0.00%        | 33.33%<br>3              | 0.00%       | <mark>22.22%</mark><br>2 | 9     |
| Pittsburgh, PA MSA                                     | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 25.00%<br>1 | 0.00%       | 50.00%<br>2  | <mark>25.00%</mark><br>1 | 0.00%       | 0.00%                    | 4     |
| Reading, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 33.33%<br>2              | 16.67%<br>1 | 0.00%       | 0.00%        | 50.00%<br>3              | 0.00%       | 0.00%                    | 6     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 57.14%<br>4 | 14.29%<br>1 | 14.29%<br>1  | 14.29%<br>1              | 0.00%       | 0.00%                    | 7     |
| State College, PA MSA                                  | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 0     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%        | 0.00%                    | 0.00%       | 0.00%                    | 0     |











# Q7. What is your Customary and Reasonable fee for a 1004C (Single Family Manufactured Housing) appraisal?

| Answered: | 50 | Skipped: 3,378 |  |
|-----------|----|----------------|--|
|-----------|----|----------------|--|

|                                     | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA                | 0.00%       | 0.00%       | 0.00%       | 14.29%      | 0.00%       | 0.00%       | 42.86%      | 28.57%      | 14.29%      | 0.00%  |       |
|                                     | 0           | 0           | 0           | 1           | 0           | 0           | 3           | 2           | 1           | 0      |       |
| New York-Northern New               | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Jersey-Long Island, NY-NJ-PA<br>MSA | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | (     |
| Youngstown-Warren-                  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Boardman, OH-PA MSA                 | 0           | 0           | 0           | 0           | 1           | 0           | 0           | 0           | 0           | 0      |       |
| Rural Pennsylvania                  | 0.00%       | 0.00%       | 0.00%       | 17.65%      | 35.29%      | 17.65%      | 5.88%       | 17.65%      | 5.88%       | 0.00%  |       |
| •                                   | 0           | 0           | 0           | 3           | 6           | 3           | 1           | 3           | 1           | 0      | 1     |
|                                     |             |             |             |             |             |             |             |             |             |        |       |









# Q8. What is a reasonable turnaround time for a 1004C (Single Family Manufactured Housing) appraisal?

Answered: 50 Skipped: 3,378

|   |             | , morrorda c       | o onippedi ojere         |             |                          |              |                    |       |
|---|-------------|--------------------|--------------------------|-------------|--------------------------|--------------|--------------------|-------|
|   | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1<br>WEEK   | 2<br>WEEKS               | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
| Allentown-Bethlehem-Easton, PA-NJ MSA           | 0.00%       | 25.00%<br>1        | 50.00%<br>2              | 25.00%<br>1 | 0.00%                    | 0.00%<br>0   | 0.00%              | 4     |
| Altoona, PA MSA                                 | 0.00%       | 0.00%              | 0.00%                    | 0.00%       | 0.00%                    | 0.00%        | 0.00%              | 0     |
| Erie, PA MSA                                    | 0.00%       | 0.00%              | 33.33%<br>1              | 66.67%<br>2 | 0.00%                    | 0.00%        | 0.00%              | 3     |
| Harrisburg-Carlisle, PA MSA                     | 0.00%       | 0.00%              | 0.00%                    | 85.71%<br>6 | 14.29%<br>1              | 0.00%        | 0.00%              | 7     |
| Johnstown, PA MSA                               | 0.00%       | 0.00%              | 100.00%<br>1             | 0.00%       | 0.00%                    | 0.00%        | 0.00%              | 1     |
| Lancaster, PA MSA                               | 0.00%       | 0.00%              | 0.00%                    | 50.00%<br>5 | <mark>50.00%</mark><br>5 | 0.00%        | 0.00%              | 10    |
| Lebanon, PA MSA                                 | 0.00%       | 0.00%              | 0.00%                    | 33.33%      | 66.67%                   | 0.00%        | 0.00%              | 3     |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA | 0.00%       | 0.00%              | 0.00%                    | 66.67%<br>6 | 33.33%<br>3              | 0.00%        | 0.00%              | 9     |
| Pittsburgh, PA MSA                              | 0.00%       | 0.00%              | 25.00%<br>1              | 75.00%<br>3 | 0.00%                    | 0.00%        | 0.00%              | 4     |
| Reading, PA MSA                                 | 0.00%       | 16.67%<br>1        | 16.67%<br>1              | 16.67%<br>1 | 50.00%<br>3              | 0.00%        | 0.00%              | 6     |
| Scranton-Wilkes-Barre, PA MSA                   | 0.00%       | 0.00%              | <mark>28.57%</mark><br>2 | 71.43%<br>5 | 0.00%                    | 0.00%        | 0.00%              | 7     |
| State College, PA MSA                           | 0.00%       | 0.00%              | 0.00%                    | 0.00%       | 0.00%                    | 0.00%        | 0.00%              | 0     |
| Williamsport, PA MSA                            | 0.00%       | 0.00%              | 0.00%                    | 0.00%       | 0.00%                    | 0.00%        | 0.00%              | 0     |
|   |             |                    |                          |             |                          |              |                    | `     |











# Q8. What is a reasonable turnaround time for a 1004C (Single Family Manufactured Housing) appraisal?

Answered: 50 Skipped: 3,378

| 0.00% 0.0   | 6        | 14.29%        | 0.00%                         | 0.00% | 7  |
|-------------|----------|---------------|-------------------------------|-------|----|
|             | 0.00%    | 0.00%         | 0.00%                         | 0.00% |    |
| 0           | 0        | 0             | 0                             | 0     | 0  |
| 0.00% 0.0   | 0.00% 10 | 100.00%       | 0.00%                         | 0.00% | 1  |
| 35.29% 29.4 | 9.41%    | 35.29%        | 0.00%                         | 0.00% | 17 |
|             | 35.29%   | 35.29% 29.41% | 35.29% 29.41% 35.29%<br>6 5 6 |       |    |









# Q9. What is your Customary and Reasonable fee for a 1073 (Condominium) appraisal?

Answered: 68 Skipped: 3,360

|  |             |             |             | Ariswered. 68 | Skipped: 3, | ,300                     |             |             |             |            |       |
|--|-------------|-------------|-------------|---------------|-------------|--------------------------|-------------|-------------|-------------|------------|-------|
|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400   | \$401-\$450 | \$451-\$500              | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+     | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 0.00%       | 33.33%<br>2 | 16.67%<br>1   | 0.00%       | 0.00%                    | 50.00%<br>3 | 0.00%       | 0.00%       | 0.00%      | 6     |
| Altoona, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%      | 0     |
| Erie, PA MSA   | 0.00%       | 0.00%       | 0.00%       | 33.33%<br>1   | 33.33%<br>1 | 33.33%<br>1              | 0.00%       | 0.00%       | 0.00%       | 0.00%      | 3     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 0.00%       | 0.00%       | 12.50%<br>1   | 0.00%       | 25.00%<br>2              | 37.50%<br>3 | 12.50%<br>1 | 12.50%<br>1 | 0.00%      | 8     |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%      | 0     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 8.33%<br>1    | 8.33%<br>1  | 25.00%<br>3              | 41.67%<br>5 | 8.33%<br>1  | 0.00%       | 8.33%<br>1 | 12    |
| Lebanon, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 25.00%<br>1 | <mark>25.00%</mark><br>1 | 50.00%<br>2 | 0.00%       | 0.00%       | 0.00%      | 4     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 0.00%       | 13.64%<br>3 | 13.64%<br>3   | 18.18%<br>4 | 18.18%<br>4              | 13.64%<br>3 | 13.64%<br>3 | 4.55%<br>1  | 4.55%<br>1 | 22    |
| Pittsburgh, PA MSA                                     | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 40.00%<br>2 | 0.00%                    | 40.00%<br>2 | 20.00%<br>1 | 0.00%       | 0.00%      | 5     |
| Reading, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 44.44%<br>4   | 11.11%<br>1 | 11.11%<br>1              | 22.22%<br>2 | 11.11%<br>1 | 0.00%       | 0.00%      | 9     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 42.86%<br>3 | 28.57%<br>2              | 0.00%       | 14.29%<br>1 | 14.29%<br>1 | 0.00%      | 7     |
| State College, PA MSA                                  | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%      | 0     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%      | 0     |
|  |             |             |             |               |             |                          |             |             |             |            |       |



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# Q9. What is your Customary and Reasonable fee for a 1073 (Condominium) appraisal?

Answered: 68 Skipped: 3,360

|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500   | \$501-\$550    | \$551-\$650    | \$651-\$750 | \$751+ | TOTAL |
|--|-------------|-------------|-------------|-------------|-------------|---------------|----------------|----------------|-------------|--------|-------|
| York-Hanover, PA MSA                                       | 0.00%       | 0.00%       | 0.00%       | 20.00%      | 0.00%       | 20.00%<br>1   | 40.00%<br>2    | 0.00%          | 20.00%<br>1 | 0.00%  | 5     |
| New York-Northern New Jersey-<br>Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%         | 0.00%          | 100.00%<br>1   | 0.00%       | 0.00%  | 1     |
| Youngstown-Warren-Boardman,<br>OH-PA MSA                   | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%         | 0.00%          | 0.00%          | 0.00%       | 0.00%  | 1     |
| Rural Pennsylvania   | 0.00%       | 0.00%       | 0.00%       | 30.77%<br>4 | 15.38%<br>2 | <b>23.08%</b> | <b>15.38</b> % | <b>15.38</b> % | 0.00%       | 0.00%  | 13    |









# Q10. What is a reasonable turnaround time for a 1073 (Condominium) appraisal?

Answered: 68 Skipped: 3,360

|   |             | / thorrordar t     | 3Kipped. 3,300           |              |             |              |                    |       |
|---|-------------|--------------------|--------------------------|--------------|-------------|--------------|--------------------|-------|
|   | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1 WEEK       | 2<br>WEEKS  | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
| Allentown-Bethlehem-Easton, PA-NJ MSA           | 0.00%       | 16.67%<br>1        | 66.67%<br>4              | 16.67%<br>1  | 0.00%       | 0.00%        | 0.00%              | 6     |
| Altoona, PA MSA                                 | 0.00%       | 0.00%              | 0.00%                    | 0.00%        | 0.00%       | 0.00%        | 0.00%              | 0     |
| Erie, PA MSA                                    | 0.00%       | 0.00%              | <mark>66.67%</mark><br>2 | 33.33%<br>1  | 0.00%       | 0.00%        | 0.00%              | 3     |
| Harrisburg-Carlisle, PA MSA                     | 0.00%       | 0.00%              | <mark>22.22%</mark><br>2 | 66.67%<br>6  | 11.11%<br>1 | 0.00%        | 0.00%              | 9     |
| Johnstown, PA MSA                               | 0.00%       | 0.00%              | 100.00%<br>1             | 0.00%        | 0.00%       | 0.00%        | 0.00%              | 1     |
| Lancaster, PA MSA                               | 0.00%       | 0.00%              | <mark>27.27%</mark><br>3 | 27.27%<br>3  | 45.45%<br>5 | 0.00%        | 0.00%              | 11    |
| Lebanon, PA MSA                                 | 0.00%       | 0.00%              | 25.00%<br>1              | 25.00%<br>1  | 50.00%<br>2 | 0.00%        | 0.00%              | 4     |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA | 0.00%       | 4.55%<br>1         | 31.82%<br>7              | 54.55%<br>12 | 9.09%       | 0.00%        | 0.00%              | 22    |
| Pittsburgh, PA MSA                              | 0.00%       | 0.00%              | <mark>40.00%</mark><br>2 | 60.00%<br>3  | 0.00%       | 0.00%        | 0.00%              | 5     |
| Reading, PA MSA                                 | 0.00%       | 11.11%             | <mark>44.44%</mark><br>4 | 11.11%<br>1  | 33.33%<br>3 | 0.00%        | 0.00%              | 9     |
| Scranton-Wilkes-Barre, PA MSA                   | 0.00%       | 0.00%              | 0.00%                    | 100.00%<br>7 | 0.00%       | 0.00%        | 0.00%              | 7     |
| State College, PA MSA                           | 0.00%       | 0.00%              | 0.00%                    | 0.00%        | 0.00%       | 0.00%        | 0.00%              | 0     |
| Williamsport, PA MSA                            | 0.00%       | 0.00%              | 0.00%                    | 0.00%        | 0.00%       | 0.00%        | 0.00%              | 0     |



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# Q10. What is a reasonable turnaround time for a 1073 (Condominium) appraisal?

Answered: 68 Skipped: 3,360

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1 WEEK                   | 2<br>WEEKS  | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------|--------------------------|--------------------------|-------------|--------------|--------------------|-------|
| York-Hanover, PA MSA                                   | 0.00%       | 0.00%              | 0.00%                    | 83.33%<br>5              | 16.67%<br>1 | 0.00%        | 0.00%              | 6     |
| New York-Northern New Jersey-Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%              | 0.00%                    | 100.00%<br>1             | 0.00%       | 0.00%        | 0.00%              | 1     |
| Youngstown-Warren-Boardman, OH-PA MSA                  | 0.00%       | 0.00%              | 0.00%                    | 0.00%                    | 100.00%     | 0.00%        | 0.00%              | 1     |
| Rural Pennsylvania                                     | 0.00%       | 0.00%              | <mark>36.36%</mark><br>4 | <mark>36.36%</mark><br>4 | 27.27%<br>3 | 0.00%        | 0.00%              | 11    |









### Q11. What is your Customary and Reasonable fee for a 1025 (Small Residential Income Property – Duplex, Tri-Plex, or 4-Plex) appraisal?

| Allsweieu. 70 Skippeu. 3,330 | Answered: | 70 | Skipped: 3,358 |
|------------------------------|-----------|----|----------------|
|------------------------------|-----------|----|----------------|

|  |             |             |             | Allowered. 1 | J Jripped.  | 0,000       |             |                          |                          |                           |       |
|--|-------------|-------------|-------------|--------------|-------------|-------------|-------------|--------------------------|--------------------------|---------------------------|-------|
|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400  | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650              | \$651-\$750              | \$751+                    | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 16.67%<br>1 | 16.67%<br>1 | 0.00%       | 16.67%<br>1              | 33.33%<br>2              | 16.67%<br>1               | (     |
| Altoona, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%                    | 0.00%                     | (     |
| Erie, PA MSA   | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 66.67%<br>2 | 33.33%<br>1 | 0.00%                    | 0.00%                    | 0.00%                     | 3     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 11.11%<br>1 | 0.00%       | <mark>22.22%</mark><br>2 | 44.44%<br>4              | <mark>22.22</mark> %<br>2 | ę     |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 100.00%                  | 0.00%                    | 0.00%                     | 1     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 63.64%<br>7              | <mark>27.27%</mark><br>3 | 9.09%                     | 11    |
| Lebanon, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 50.00%<br>3              | 50.00%<br>3              | 0.00%                     | (     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 5.00%       | 10.00%      | 10.00%      | 30.00%<br>6              | 20.00%<br>4              | <mark>25.00%</mark><br>5  | 20    |
| Pittsburgh, PA MSA                                     | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 20.00%      | 0.00%       | 40.00%<br>2              | 20.00%<br>1              | 20.00%                    | Ę     |
| Reading, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 30.00%      | 0.00%       | 30.00%<br>3              | 40.00%<br>4              | 0.00%                     | 10    |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 62.50%<br>5              | 25.00%<br>2              | 12.50%<br>1               | 8     |
| State College, PA MSA                                  | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%                    | 0.00%                     | (     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%                    | 0.00%                    | 0.00%                     | (     |











# Q11. What is your Customary and Reasonable fee for a 1025 (Small Residential Income Property – Duplex, Tri-Plex, or 4-Plex) appraisal?

|  |             |             |             | Answered: 70 | Skipped: 3  | 3,358       |             |              |              |             |       |
|--|-------------|-------------|-------------|--------------|-------------|-------------|-------------|--------------|--------------|-------------|-------|
|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400  | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650  | \$651-\$750  | \$751+      | TOTAL |
| York-Hanover, PA MSA   | 0.00%       | 0.00%<br>0  | 0.00%       | 0.00%        | 0.00%<br>0  | 16.67%<br>1 | 0.00%       | 33.33%<br>2  | 33.33%<br>2  | 16.67%<br>1 | 6     |
| New York-Northern New<br>Jersey-Long Island, NY-NJ-PA<br>MSA | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 100.00%<br>1 | 0.00%       | 1     |
| Youngstown-Warren-<br>Boardman, OH-PA MSA                    | 0.00%<br>0  | 0.00%<br>0  | 0.00%<br>0  | 0.00%<br>0   | 0.00%       | 0.00%<br>0  | 0.00%<br>0  | 100.00%<br>1 | 0.00%<br>0   | 0.00%<br>0  | 1     |
| Rural Pennsylvania   | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 11.76%<br>2 | 11.76%<br>2 | 35.29%<br>6  | 35.29%<br>6  | 5.88%<br>1  | 17    |









### Q12. What is a reasonable turnaround time for a 1025 (Small Residential Income Property – Duplex, Tri-Plex, or 4-Plex) appraisal?

Answered: 69 Skipped: 3,359

|   |             | 7 (11011011011     | 58 5Kipped. 5,555        |                          |             |              |                    |       |
|---|-------------|--------------------|--------------------------|--------------------------|-------------|--------------|--------------------|-------|
|   | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1 WEEK                   | 2<br>WEEKS  | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
| Allentown-Bethlehem-Easton, PA-NJ MSA           | 0.00%       | 0.00%              | 33.33%<br>2              | 50.00%<br>3              | 16.67%<br>1 | 0.00%        | 0.00%              | 6     |
| Altoona, PA MSA                                 | 0.00%       | 0.00%              | 0.00%                    | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 0     |
| Erie, PA MSA                                    | 0.00%       | 0.00%              | 100.00%<br>2             | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 2     |
| Harrisburg-Carlisle, PA MSA                     | 0.00%       | 0.00%              | 0.00%                    | <mark>55.56%</mark><br>5 | 44.44%<br>4 | 0.00%        | 0.00%              | 9     |
| Johnstown, PA MSA                               | 0.00%       | 0.00%              | 0.00%                    | 100.00%                  | 0.00%       | 0.00%        | 0.00%              | 1     |
| Lancaster, PA MSA                               | 0.00%       | 0.00%              | 18.18%<br>2              | 18.18%<br>2              | 63.64%<br>7 | 0.00%        | 0.00%              | 11    |
| Lebanon, PA MSA                                 | 0.00%       | 0.00%              | 16.67%<br>1              | 50.00%<br>3              | 33.33%      | 0.00%        | 0.00%              | 6     |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA | 0.00%       | 0.00%              | <mark>25.00%</mark><br>5 | <b>45.00%</b> 9          | 30.00%<br>6 | 0.00%        | 0.00%              | 20    |
| Pittsburgh, PA MSA                              | 0.00%       | 0.00%              | 0.00%                    | 100.00%<br>5             | 0.00%       | 0.00%        | 0.00%              | 5     |
| Reading, PA MSA                                 | 0.00%       | 10.00%             | <mark>30.00%</mark><br>3 | <mark>20.00%</mark><br>2 | 40.00%<br>4 | 0.00%        | 0.00%              | 10    |
| Scranton-Wilkes-Barre, PA MSA                   | 0.00%       | 0.00%              | 12.50%<br>1              | 75.00%<br>6              | 12.50%<br>1 | 0.00%        | 0.00%              | 8     |
| State College, PA MSA                           | 0.00%       | 0.00%              | 0.00%                    | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 0     |
| Williamsport, PA MSA                            | 0.00%       | 0.00%              | 0.00%                    | 0.00%                    | 0.00%       | 0.00%        | 0.00%              | 0     |











# Q12. What is a reasonable turnaround time for a 1025 (Small Residential Income Property – Duplex, Tri-Plex, or 4-Plex) appraisal?

Answered: 69 Skipped: 3,359

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1 WEEK      | 2<br>WEEKS      | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------|--------------------------|-------------|-----------------|--------------|--------------------|-------|
| York-Hanover, PA MSA                                   | 0.00%       | 0.00%              | 0.00%                    | 50.00%<br>3 | 50.00%<br>3     | 0.00%        | 0.00%              | 6     |
| New York-Northern New Jersey-Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%              | 0.00%                    | 0.00%       | 100.00%         | 0.00%        | 0.00%              | 1     |
| Youngstown-Warren-Boardman, OH-PA MSA                  | 0.00%       | 0.00%              | 0.00%                    | 0.00%       | 100.00%<br>1    | 0.00%        | 0.00%              | 1     |
| Rural Pennsylvania                                     | 0.00%       | 0.00%              | <mark>33.33%</mark><br>5 | 33.33%<br>5 | <b>33.33%</b> 5 | 0.00%        | 0.00%              | 15    |









# Q13. What is your Customary and Reasonable fee for a 2000 (Single-Family Field Review) appraisal?

Answered: 38 Skipped: 3,390

|  |             |             |             | Answered: 38 | Skipped:    |             |             |             |             |             |       |
|--|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------|
|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400  | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+      | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 0.00%       | 50.00%<br>2 | 25.00%<br>1  | 25.00%<br>1 | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 4     |
| Altoona, PA MSA  | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Erie, PA MSA   | 0.00%       | 0.00%       | 50.00%<br>1 | 50.00%<br>1  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 2     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 16.67%<br>1 | 0.00%       | 16.67%<br>1  | 33.33%<br>2 | 0.00%       | 0.00%       | 33.33%<br>2 | 0.00%       | 0.00%       | 6     |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 1     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%       | 20.00%<br>1 | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 60.00%<br>3 | 0.00%       | 20.00%      | 5     |
| Lebanon, PA MSA  | 0.00%       | 25.00%<br>1 | 0.00%       | 0.00%        | 25.00%<br>1 | 0.00%       | 0.00%       | 50.00%<br>2 | 0.00%       | 0.00%       | 4     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 9.09%<br>1  | 18.18%<br>2 | 0.00%       | 18.18%<br>2  | 18.18%<br>2 | 0.00%       | 9.09%       | 0.00%       | 0.00%       | 27.27%<br>3 | 11    |
| Pittsburgh, PA MSA                                     | 33.33%<br>1 | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 33.33%<br>1 | 33.33%<br>1 | 0.00%       | 0.00%       | 3     |
| Reading, PA MSA  | 0.00%       | 40.00%<br>2 | 0.00%       | 40.00%<br>2  | 0.00%       | 0.00%       | 0.00%       | 20.00%<br>1 | 0.00%       | 0.00%       | 5     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%       | 50.00%<br>1 | 50.00%<br>1  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 2     |
| State College, PA MSA                                  | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%       | 0.00%       | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |











# Q13. What is your Customary and Reasonable fee for a 2000 (Single-Family Field Review) appraisal?

Answered: 38 Skipped: 3,390

|  | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTA |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|------|
| York-Hanover, PA MSA   | 0.00%       | 25.00%<br>1 | 0.00%       | 0.00%       | 25.00%<br>1 | 0.00%       | 0.00%       | 50.00%<br>2 | 0.00%       | 0.00%  |      |
| New York-Northern New<br>Jersey-Long Island, NY-NJ-PA<br>MSA | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |      |
| Youngstown-Warren-<br>Boardman, OH-PA MSA                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |      |
| Rural Pennsylvania   | 0.00%       | 9.09%       | 0.00%       | 36.36%<br>4 | 27.27%<br>3 | 0.00%       | 0.00%       | 18.18%<br>2 | 9.09%       | 0.00%  | 1    |
|  |             |             |             |             |             |             |             |             |             |        |      |









# Q14. What is a reasonable turnaround time for a 2000 (Single-Family Field Review) appraisal?

Answered: 38 Skipped: 3,390

|   |             | , movercu.          | oc occipped o,000        |             |             |              |                    |       |
|---|-------------|---------------------|--------------------------|-------------|-------------|--------------|--------------------|-------|
|   | 24<br>HOURS | 2 BUSINESS<br>DAYS  | 3-4 BUSINESS<br>DAYS     | 1 WEEK      | 2<br>WEEKS  | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
| Allentown-Bethlehem-Easton, PA-NJ MSA           | 0.00%       | 33.33%<br>1         | <mark>66.67%</mark><br>2 | 0.00%       | 0.00%       | 0.00%<br>0   | 0.00%<br>0         | 3     |
| Altoona, PA MSA                                 | 0.00%       | 0.00%               | 0.00%                    | 0.00%       | 0.00%       | 0.00%        | 0.00%              | 0     |
| Erie, PA MSA                                    | 0.00%       | 50.00%<br>1         | 0.00%                    | 50.00%<br>1 | 0.00%       | 0.00%        | 0.00%              | 2     |
| Harrisburg-Carlisle, PA MSA                     | 0.00%       | 16.67%<br>1         | 0.00%                    | 83.33%<br>5 | 0.00%       | 0.00%        | 0.00%              | 6     |
| Johnstown, PA MSA                               | 0.00%       | 0.00%               | 100.00%<br>1             | 0.00%       | 0.00%       | 0.00%        | 0.00%              | 1     |
| Lancaster, PA MSA                               | 0.00%       | 0.00%               | 0.00%                    | 60.00%<br>3 | 40.00%      | 0.00%        | 0.00%              | 5     |
| Lebanon, PA MSA                                 | 0.00%       | <mark>25.00%</mark> | 25.00%<br>1              | 25.00%<br>1 | 25.00%<br>1 | 0.00%        | 0.00%              | 4     |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA | 0.00%       | 0.00%               | <mark>45.45%</mark><br>5 | 36.36%<br>4 | 18.18%<br>2 | 0.00%        | 0.00%              | 11    |
| Pittsburgh, PA MSA                              | 0.00%       | 0.00%               | <mark>50.00%</mark><br>2 | 50.00%<br>2 | 0.00%       | 0.00%        | 0.00%              | 4     |
| Reading, PA MSA                                 | 0.00%       | 0.00%               | <mark>40.00%</mark><br>2 | 20.00%<br>1 | 40.00%<br>2 | 0.00%        | 0.00%              | 5     |
| Scranton-Wilkes-Barre, PA MSA                   | 0.00%       | 0.00%               | 0.00%                    | 100.00%     | 0.00%       | 0.00%        | 0.00%              | 2     |
| State College, PA MSA                           | 0.00%       | 0.00%               | 0.00%                    | 0.00%       | 0.00%       | 0.00%        | 0.00%              | 0     |
| Williamsport, PA MSA                            | 0.00%       | 0.00%               | 0.00%                    | 0.00%       | 0.00%       | 0.00%        | 0.00%              | 0     |
|   |             |                     |                          |             |             |              |                    |       |



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# Q14. What is a reasonable turnaround time for a 2000 (Single-Family Field Review) appraisal?

Answered: 38 Skipped: 3,390

|  | 24<br>HOURS | 2 BUSINESS<br>DAYS | 3-4 BUSINESS<br>DAYS     | 1 WEEK         | 2<br>WEEKS | 3-4<br>WEEKS | 5 WEEKS OR<br>MORE | TOTAL |
|--|-------------|--------------------|--------------------------|----------------|------------|--------------|--------------------|-------|
| York-Hanover, PA MSA                                   | 0.00%       | 0.00%              | 0.00%                    | 100.00%<br>4   | 0.00%      | 0.00%        | 0.00%              | 4     |
| New York-Northern New Jersey-Long Island, NY-NJ-PA MSA | 0.00%       | 0.00%              | 0.00%                    | 0.00%          | 0.00%      | 0.00%        | 0.00%              | 0     |
| Youngstown-Warren-Boardman, OH-PA MSA                  | 0.00%       | 0.00%              | 0.00%                    | 0.00%          | 0.00%      | 0.00%        | 0.00%              | 0     |
| Rural Pennsylvania                                     | 0.00%       | 0.00%              | <mark>36.36%</mark><br>4 | <b>45.45</b> % | 18.18%     | 0.00%        | 0.00%              | 11    |









# Q15. What is your Customary and Reasonable fee for a 1004D Appraisal Update?

Answered: 63 Skipped: 3,365

|   |   |  |   | Allaweled. 0                                       | 3 Skipped.  | 3,303   |  |  |  |             |  |
|---|---|--|---|--|---|---|--|--|--|-------------|--|
|   | \$175-\$250   | \$251-\$300  | \$301-\$350   | \$351-\$400  | \$401-\$450   | \$451-\$500   | \$501-\$550  | \$551-\$650  | \$651-\$750  | \$751+      | TOTAL  |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA  | 80.00%<br>4   | 20.00%<br>1  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 5  |
| Altoona, PA MSA   | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 0  |
| Erie, PA MSA  | 100.00%<br>2  | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 2  |
| Harrisburg-Carlisle, PA MSA   | 50.00%<br>5   | 30.00%<br>3  | 10.00%<br>1   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 10.00%   | 0.00%       | 10   |
| Johnstown, PA MSA   | 0.00%   | 100.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 1  |
| Lancaster, PA MSA   | 33.33%<br>3   | 22.22%<br>2  | 33.33%<br>3   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 11.11%<br>1 | 9  |
| Lebanon, PA MSA   | 50.00%<br>3   | 33.33%<br>2  | 16.67%<br>1   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 6  |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA  | 60.00%<br>12  | <mark>20.00%</mark><br>4   | 5.00%<br>1  | 0.00%  | 0.00%   | 5.00%   | 5.00%<br>1   | 0.00%  | 5.00%  | 0.00%       | 20   |
| Pittsburgh, PA MSA  | 75.00%<br>3   | 25.00%<br>1  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 4  |
| Reading, PA MSA   | 75.00%<br>6   | 12.50%<br>1  | 12.50%<br>1   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 8  |
| Scranton–Wilkes-Barre, PA<br>MSA  | 100.00%<br>7  | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 7  |
| State College, PA MSA   | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 0  |
| Williamsport, PA MSA  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 0.00%  | 0.00%       | 0  |
| Philadelphia-Camden- Wilmington, PA-NJ-DE-MD MSA  Pittsburgh, PA MSA  Reading, PA MSA  Scranton-Wilkes-Barre, PA MSA  State College, PA MSA | 50.00%<br>3<br>60.00%<br>12<br>75.00%<br>3<br>75.00%<br>6<br>100.00%<br>7<br>0.00%<br>0 | 33.33%<br>2<br>20.00%<br>4<br>25.00%<br>1<br>12.50%<br>1<br>0.00%<br>0 | 16.67%<br>1<br>5.00%<br>1<br>0.00%<br>0<br>12.50%<br>1<br>0.00%<br>0<br>0.00% | 0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00% | 0.00%<br>0<br>0.00%<br>0<br>0.00%<br>0<br>0.00%<br>0<br>0.00% | 0.00%<br>0<br>5.00%<br>1<br>0.00%<br>0<br>0.00%<br>0<br>0.00% | 0.00%<br>0<br>5.00%<br>1<br>0.00%<br>0<br>0.00%<br>0<br>0.00%<br>0 | 0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00% | 0.00%<br>0<br>5.00%<br>1<br>0.00%<br>0<br>0.00%<br>0<br>0.00%<br>0 |             | 0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00% |











# Q15. What is your Customary and Reasonable fee for a 1004D Appraisal Update?

Answered: 63 Skipped: 3,365

|                                     | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA                | 33.33%      | 33.33%      | 16.67%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 16.67%      | 0.00%  |       |
|                                     | 2           | 2           | 1           | 0           | 0           | 0           | 0           | 0           | 1           | 0      | 6     |
| New York-Northern New               | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Jersey-Long Island, NY-NJ-PA<br>MSA | 1           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | -     |
| Youngstown-Warren-                  | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Boardman, OH-PA MSA                 | 1           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      |       |
| Rural Pennsylvania                  | 62.50%      | 31.25%      | 6.25%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| -                                   | 10          | 5           | 1           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 16    |









# Q16. What is your Customary and Reasonable fee for a 1004D Certification of Completion?

Answered: 67 Skipped: 3,361

|                           |  |   | Allowered. U   | Skippeu.  |  |   |   |  |  |  |
|---------------------------|--|---|--|---|--|---|---|--|--|--|
| \$175-\$250               | \$251-\$300  | \$301-\$350   | \$351-\$400  | \$401-\$450   | \$451-\$500  | \$501-\$550   | \$551-\$650   | \$651-\$750  | \$751+   | TOTAL  |
| 100.00%<br>5              | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%<br>0  | 0.00%  | 0.00%  |  |
| 0.00%                     | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| 100.00%                   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| <mark>90.00%</mark><br>9  | 10.00%<br>1  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  | 1  |
| 100.00%                   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| 60.00%<br>6               | 20.00%<br>2  | 10.00%  | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 10.00%   | 1  |
| 80.00%                    | 20.00%<br>1  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| <mark>85.71%</mark><br>18 | 4.76%<br>1   | 0.00%   | 0.00%  | 0.00%   | 4.76%<br>1   | 0.00%   | 4.76%<br>1  | 0.00%  | 0.00%  | 2  |
| 100.00%<br>3              | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| 88.89%<br>8               | 11.11%   | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| 100.00%<br>7              | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| 0.00%                     | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
| 0.00%                     | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%  | 0.00%   | 0.00%   | 0.00%  | 0.00%  |  |
|                           | 100.00% 5 0.00% 0 100.00% 3 90.00% 9 100.00% 6 80.00% 4 85.71% 18 100.00% 3 88.89% 8 100.00% 7 0.00% 0 | 100.00%         0.00%           5         0           0.00%         0.00%           0         0           100.00%         0.00%           3         0           90.00%         10.00%           9         1           100.00%         0.00%           6         2           80.00%         20.00%           4         1           85.71%         4.76%           18         1           100.00%         0.00%           3         0           88.89%         11.11%           8         1           100.00%         0.00%           0         0.00%           0         0.00%           0         0.00%           0         0.00% | 100.00%         0.00%         0.00%           5         0         0           0.00%         0.00%         0.00%           100.00%         0.00%         0.00%           3         0         0           90.00%         10.00%         0.00%           9         1         0           100.00%         0.00%         0.00%           1         0         0           60.00%         20.00%         10.00%           6         2         1           80.00%         20.00%         0.00%           4         1         0           85.71%         4.76%         0.00%           18         1         0           100.00%         0.00%         0.00%           8         1         0           100.00%         0.00%         0.00%           0         0.00%         0.00%           0         0         0           0         0.00%         0.00%           0         0         0           0         0.00%         0.00% | 100.00%         0.00%         0.00%         0.00%           5         0         0         0           0.00%         0.00%         0.00%         0.00%           0         0         0         0           100.00%         0.00%         0.00%         0.00%           9         1         0         0           100.00%         0.00%         0.00%         0.00%           1         0         0         0           60.00%         20.00%         10.00%         0.00%           6         2         1         0           80.00%         20.00%         0.00%         0.00%           4         1         0         0           85.71%         4.76%         0.00%         0.00%           1         0         0         0           88.89%         11.11%         0.00%         0.00%           7         0         0         0           0.00%         0.00%         0.00%         0.00%           0.00%         0.00%         0.00%         0.00%           0.00%         0.00%         0.00%         0.00% | 100.00%         0.00%         0.00%         0.00%         0.00%           5         0         0         0         0         0           0.00%         0.00%         0.00%         0.00%         0.00%         0.00%           0         0         0         0         0         0         0           100.00%         0.00%         0.00%         0.00%         0.00%         0.00%         0.00%           9         1         0         0         0         0         0         0           100.00%         0.00%         0.00%         0.00%         0.00%         0.00%         0.00%           1         0 <t< td=""><td>100.00%         &lt;</td><td>100.00%         &lt;</td><td>  100,00%   0,</td><td>  100,00%   0,</td><td>  100.00%   0.</td></t<> | 100.00%         < | 100.00%         < | 100,00%   0, | 100,00%   0, | 100.00%   0. |



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# Q16. What is your Customary and Reasonable fee for a 1004D Certification of Completion?

Answered: 67 Skipped: 3,361

|  | \$175-\$250  | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|--|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA   | 83.33%<br>5  | 16.67%<br>1 | 0.00%       | 0.00%       | 0.00%<br>0  | 0.00%<br>0  | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 6     |
| New York-Northern New<br>Jersey-Long Island, NY-NJ-PA<br>MSA | 100.00%<br>1 | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 1     |
| Youngstown-Warren-<br>Boardman, OH-PA MSA                    | 100.00%<br>1 | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 1     |
| Rural Pennsylvania   | 81.25%<br>13 | 18.75%<br>3 | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 16    |









## Q17. What is your Customary and Reasonable fee for a Catastrophic Disaster Area Inspection Report (CDAIR)?

Answered: 28 Skipped: 3,400

|  |                          |             |             | Allowered. 20 | o Kippeu.   | 01.00       |             |             |             |             |       |
|--|--------------------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------|
|  | \$175-\$250              | \$251-\$300 | \$301-\$350 | \$351-\$400   | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+      | TOTAL |
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 100.00%<br>2             | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 2     |
| Altoona, PA MSA  | 0.00%                    | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Erie, PA MSA   | 100.00%<br>1             | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 1     |
| Harrisburg-Carlisle, PA MSA                            | 100.00%                  | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 3     |
| Johnstown, PA MSA                                      | 0.00%                    | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Lancaster, PA MSA                                      | 75.00%<br>3              | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 25.00%<br>1 | 4     |
| Lebanon, PA MSA  | 0.00%                    | 0.00%       | 0.00%       | 100.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 1     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | <mark>75.00%</mark><br>9 | 8.33%<br>1  | 0.00%       | 8.33%<br>1    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 8.33%<br>1  | 0.00%       | 12    |
| Pittsburgh, PA MSA                                     | 0.00%                    | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 1     |
| Reading, PA MSA  | 66.67%<br>4              | 16.67%<br>1 | 0.00%       | 16.67%<br>1   | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 6     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 100.00%                  | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 3     |
| State College, PA MSA                                  | 0.00%                    | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Williamsport, PA MSA                                   | 0.00%                    | 0.00%       | 0.00%       | 0.00%         | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |



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### Q17. What is your Customary and Reasonable fee for a Catastrophic Disaster Area Inspection Report (CDAIR)?

Answered: 28 Skipped: 3,400

|  |              |             |             |             | To the control of the |             |             |             |             |        |      |
|--|--------------|-------------|-------------|-------------|--|-------------|-------------|-------------|-------------|--------|------|
|  | \$175-\$250  | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450  | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTA |
| York-Hanover, PA MSA   | 100.00%      | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |      |
| New York-Northern New<br>Jersey-Long Island, NY-NJ-PA<br>MSA | 100.00%<br>1 | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |      |
| Youngstown-Warren-   | 0.00%        | 0.00%       | 0.00%       | 0.00%       | 0.00%  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |      |
| Boardman, OH-PA MSA  | 0            | 0           | 0           | 0           | 0  | 0           | 0           | 0           | 0           | 0      |      |
| Rural Pennsylvania   | 66.67%<br>4  | 0.00%       | 0.00%       | 16.67%<br>1 | 0.00%  | 0.00%       | 0.00%       | 16.67%<br>1 | 0.00%       | 0.00%  |      |
|  |              |             |             |             |  |             |             |             |             |        |      |









### Q18. If you've reviewed the new 1004 "Desktop" form introduced by Fannie Mae and Freddie Mac in 2020, what is a reasonable fee for this type of assignment?

|             |             |             | Answered: 22 | Skipped: 3  | 3,406 |
|-------------|-------------|-------------|--------------|-------------|-------|
| \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400  | \$401-\$450 | \$451 |

|  | \$175-\$250  | \$251-\$300  | \$301-\$350              | \$351-\$400              | \$401-\$450 | \$451-\$500 | \$501-\$550              | \$551-\$650 | \$651-\$750 | \$751+      | TOTAL |
|--|--------------|--------------|--------------------------|--------------------------|-------------|-------------|--------------------------|-------------|-------------|-------------|-------|
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%        | 50.00%<br>1  | 0.00%                    | 50.00%<br>1              | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%<br>0  | 2     |
| Altoona, PA MSA  | 0.00%        | 0.00%        | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0     |
| Erie, PA MSA   | 100.00%<br>1 | 0.00%        | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 1     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%        | 0.00%        | 0.00%                    | 50.00%<br>1              | 0.00%       | 0.00%       | 0.00%                    | 50.00%<br>1 | 0.00%       | 0.00%       | 2     |
| Johnstown, PA MSA                                      | 0.00%        | 0.00%        | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0     |
| Lancaster, PA MSA                                      | 0.00%        | 16.67%<br>1  | 0.00%                    | <mark>33.33%</mark><br>2 | 0.00%       | 16.67%<br>1 | 16.67%<br>1              | 0.00%       | 0.00%       | 16.67%<br>1 | 6     |
| Lebanon, PA MSA  | 0.00%        | 25.00%<br>1  | 0.00%                    | <mark>25.00%</mark><br>1 | 0.00%       | 0.00%       | <mark>25.00%</mark><br>1 | 25.00%<br>1 | 0.00%       | 0.00%       | 4     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%        | 14.29%<br>1  | <mark>28.57%</mark><br>2 | 14.29%<br>1              | 0.00%       | 14.29%<br>1 | 0.00%                    | 14.29%<br>1 | 0.00%       | 14.29%<br>1 | 7     |
| Pittsburgh, PA MSA                                     | 0.00%        | 100.00%<br>1 | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 1     |
| Reading, PA MSA  | 0.00%        | 25.00%<br>1  | 0.00%                    | 50.00%<br>2              | 0.00%       | 0.00%       | 25.00%<br>1              | 0.00%       | 0.00%       | 0.00%       | 4     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%        | 0.00%        | 50.00%<br>1              | 0.00%                    | 50.00%<br>1 | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 2     |
| State College, PA MSA                                  | 0.00%        | 0.00%        | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0     |
| Williamsport, PA MSA                                   | 0.00%        | 0.00%        | 0.00%                    | 0.00%                    | 0.00%       | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0     |











## Q18. If you've reviewed the new 1004 "Desktop" form introduced by Fannie Mae and Freddie Mac in 2020, what is a reasonable fee for this type of assignment?

| Answered: 22 | Skipped: 3,40 | 16 |
|--------------|---------------|----|
|              |               |    |

|                                     | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA                | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|                                     | 0           | 0           | 0           | 1           | 0           | 0           | 0           | 0           | 0           | 0      | 1     |
| New York-Northern New               | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Jersey-Long Island, NY-NJ-PA<br>MSA | 0           | 0           | 0           | 0           | 1           | 0           | 0           | 0           | 0           | 0      | 1     |
| Youngstown-Warren-                  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Boardman, OH-PA MSA                 | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | 0     |
| Rural Pennsylvania                  | 0.00%       | 33.33%      | 33.33%      | 16.67%      | 0.00%       | 0.00%       | 16.67%      | 0.00%       | 0.00%       | 0.00%  |       |
| -                                   | 0           | 2           | 2           | 1           | 0           | 0           | 1           | 0           | 0           | 0      | 6     |









### Q19. If you've reviewed the new 1004 "Hybrid" form introduced by Fannie Mae and Freddie Mac in 2020, what is a reasonable fee for this type of assignment?

| Allowered to Skipped 5,410 | Answered | : 18 | Skipped: 3, | 410 |
|----------------------------|----------|------|-------------|-----|
|----------------------------|----------|------|-------------|-----|

|  | \$175-\$250 | \$251-\$300  | \$301-\$350 | \$351-\$400              | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+      | TOTAL |
|--|-------------|--------------|-------------|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------|
| Allentown-Bethlehem-Easton,<br>PA-NJ MSA               | 0.00%       | 50.00%<br>1  | 0.00%       | 50.00%<br>1              | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 2     |
| Altoona, PA MSA  | 0.00%       | 0.00%        | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Erie, PA MSA   | 0.00%       | 100.00%<br>1 | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 1     |
| Harrisburg-Carlisle, PA MSA                            | 0.00%       | 0.00%        | 0.00%       | 0.00%                    | 100.00%     | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 1     |
| Johnstown, PA MSA                                      | 0.00%       | 0.00%        | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Lancaster, PA MSA                                      | 0.00%       | 0.00%        | 14.29%<br>1 | 14.29%<br>1              | 14.29%<br>1 | 14.29%<br>1 | 28.57%<br>2 | 0.00%       | 0.00%       | 14.29%<br>1 | 7     |
| Lebanon, PA MSA  | 0.00%       | 0.00%        | 66.67%<br>2 | 0.00%                    | 33.33%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 3     |
| Philadelphia-Camden-<br>Wilmington, PA-NJ-DE-MD<br>MSA | 0.00%       | 16.67%<br>1  | 16.67%<br>1 | <mark>33.33%</mark><br>2 | 0.00%       | 0.00%       | 16.67%<br>1 | 0.00%       | 0.00%       | 16.67%<br>1 | 6     |
| Pittsburgh, PA MSA                                     | 0.00%       | 100.00%      | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 1     |
| Reading, PA MSA  | 0.00%       | 0.00%        | 40.00%<br>2 | 20.00%<br>1              | 20.00%      | 0.00%       | 20.00%<br>1 | 0.00%       | 0.00%       | 0.00%       | 5     |
| Scranton-Wilkes-Barre, PA<br>MSA                       | 0.00%       | 0.00%        | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| State College, PA MSA                                  | 0.00%       | 0.00%        | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
| Williamsport, PA MSA                                   | 0.00%       | 0.00%        | 0.00%       | 0.00%                    | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0     |
|  |             |              |             |                          |             |             |             |             |             |             |       |











### Q19. If you've reviewed the new 1004 "Hybrid" form introduced by Fannie Mae and Freddie Mac in 2020, what is a reasonable fee for this type of assignment?

| Answered: 18 Sk | ipped: 3,410 |  |
|-----------------|--------------|--|
|-----------------|--------------|--|

|                                     | \$175-\$250 | \$251-\$300 | \$301-\$350 | \$351-\$400 | \$401-\$450 | \$451-\$500 | \$501-\$550 | \$551-\$650 | \$651-\$750 | \$751+ | TOTAL |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|-------|
| York-Hanover, PA MSA                | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
|                                     | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | C     |
| New York-Northern New               | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Jersey-Long Island, NY-NJ-PA<br>MSA | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | C     |
| Youngstown-Warren-                  | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| Boardman, OH-PA MSA                 | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0      | C     |
| Rural Pennsylvania                  | 0.00%       | 0.00%       | 66.67%      | 16.67%      | 16.67%      | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%  |       |
| -                                   | 0           | 0           | 4           | 1           | 1           | 0           | 0           | 0           | 0           | 0      | (     |
|                                     |             |             |             |             |             |             |             |             |             |        |       |









### Q20. What is the average number of appraisals you complete per month?

Answered: 75 Skipped: 3,353

| ANSWER CHOICES | RESPONSES |    |
|----------------|-----------|----|
| Less than 10   | 24.00%    | 18 |
| 11-15          | 28.00%    | 21 |
| 16-20          | 14.67%    | 11 |
| 21-25          | 8.00%     | 6  |
| 26-30          | 12.00%    | 9  |
| 31-35          | 4.00%     | 3  |
| Over 35        | 9.33%     | 7  |
| TOTAL          |           | 75 |









### Q21. Do you have any trainee appraisers?

Answered: 75 Skipped: 3,353

| ANSWER CHOICES     | RESPONSES |    |
|--------------------|-----------|----|
| No                 | 85.33%    | 64 |
| Yes, just one      | 10.67%    | 8  |
| Yes, more than one | 4.00%     | 3  |
| TOTAL              |           | 75 |









### Q22. Do you have any administrative assistants?

Answered: 74 Skipped: 3,354

| ANSWER CHOICES     | RESPONSES |    |
|--------------------|-----------|----|
| No                 | 68.92%    | 51 |
| Yes, just one      | 27.03%    | 20 |
| Yes, more than one | 4.05%     | 3  |
| TOTAL              |           | 74 |



